

An industry that provides strong underpinnings to the Canadian economy

ADVISORS & ACCOUNTS

10,295

Full-Service Brokerage Advisors

7,590,000

Full-Service Brokerage Accounts



Source: Investor Economics; Retail Brokerage and Distribution Report – Canada, Summer 2021

INVESTMENT ASSETS UNDER ADMINISTRATION*

TFSAs

\$179 billion

RRIFs

\$193 billion

RRSPs

\$477 billion

*Includes assets held at full-service and online/ discount brokerage firms only
Source: Investor Economics; Retail Brokerage and Distribution Report – Canada, Summer 2021

6,825

BRANCH OFFICES



47% Ontario



17% B.C.



12% Quebec



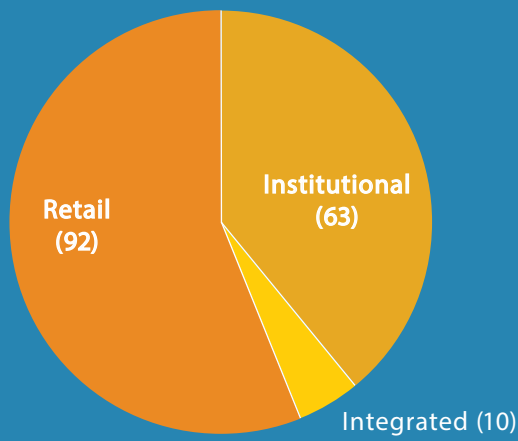
14% Alberta

10% Other

Source: IIROC Annual Report, as at March 31, 2021

165

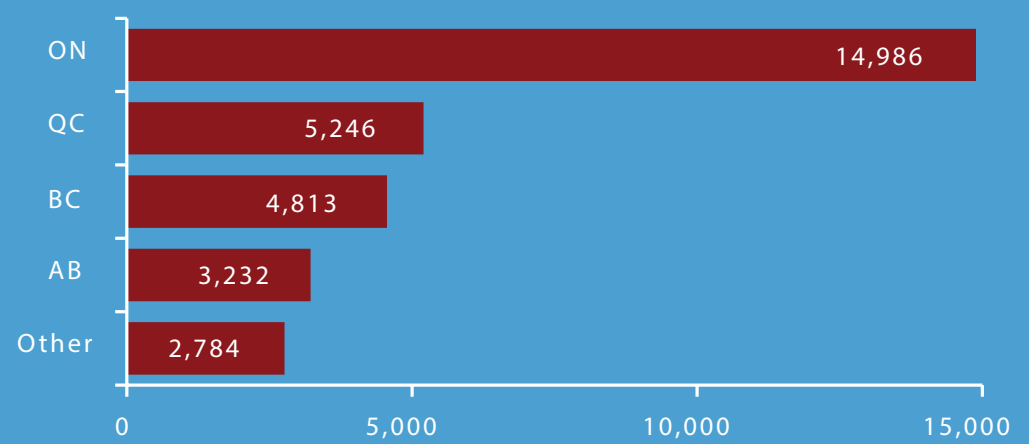
INVESTMENT DEALER FIRMS



Source: IIAC, Securities Industry Performance Report, Q4 2021

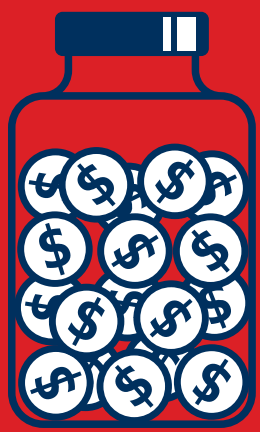
31,061

LICENSED PROFESSIONALS



Source: IIROC Annual Report, as at March 31, 2021

\$2.01 B
PAID IN TAXES



Source: IIROC. Includes only income taxes and the tax component relating to the profit (loss) on discontinued operations for the period.

\$72.2 B IN ECONOMIC ACTIVITY
GENERATED BY THE INDUSTRY

\$21.3*
billion

Securities
industry firms

+

\$30.9
billion

Their suppliers

+

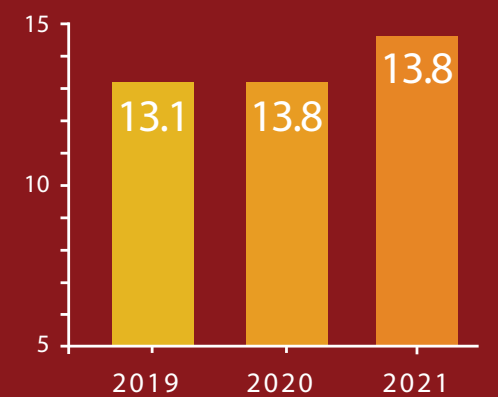
\$20.0
billion

Spending by
employees of firms
& their suppliers

* GDP at basic prices chained (2012) dollars
Source: IIAC calculations based on Statistics Canada 2020 data

DOMESTIC DEBT TRADING

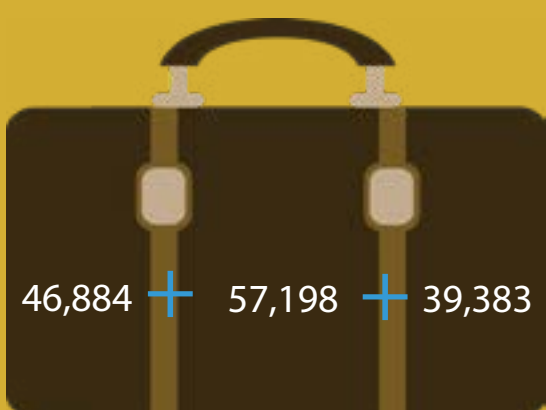
Value of bonds traded (\$ trillions)



Source: IIROC

143,465

JOBS ATTRIBUTED
TO THE INDUSTRY



46,884 + 57,198 + 39,383

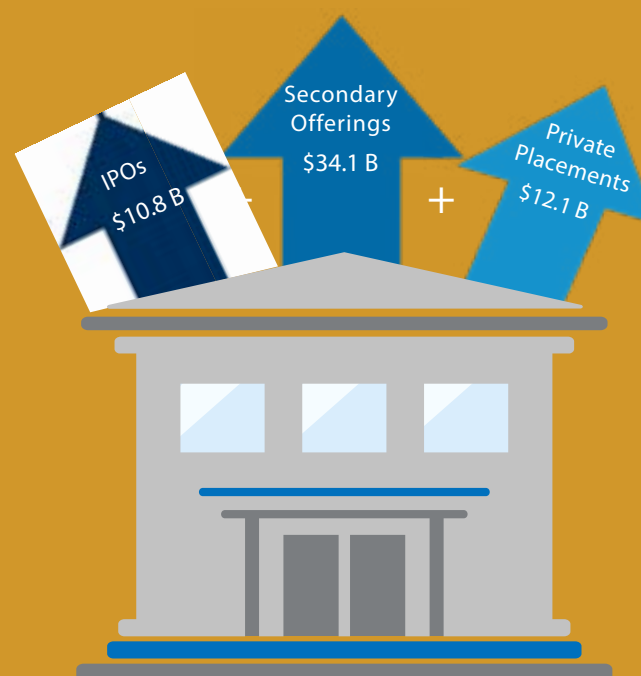
Employment
by securities
industry firms

Employment
by their
suppliers

Employment of
other firms due
to spending by
employees

Source: IIAC calculations based on IIROC and Statistics Canada data

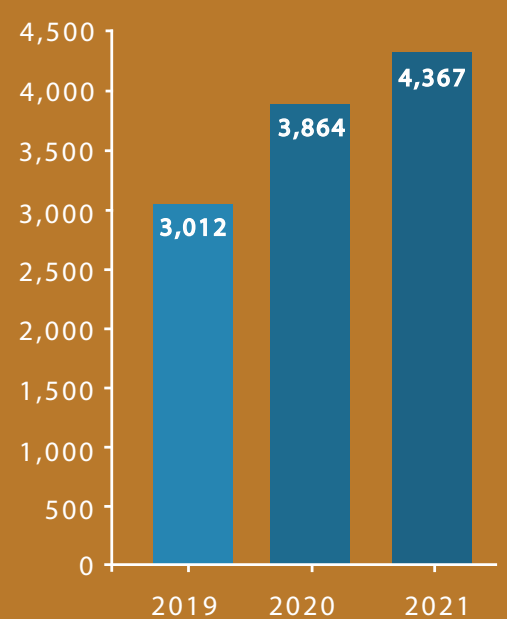
HELPED BUSINESSES RAISE
\$56.9 B*
THROUGH STOCK OFFERINGS ON THE TSX



* Includes TSX and TSXV offerings
Source: TMX Group

EQUITY TRADING

Value of shares traded on equity
marketplaces whose activity is
regulated by IIROC (\$ billions)



Source: IIROC